



PERFORMANCE HIGHLIGHTS JUNE 2012



HIGHLIGHTS Q1 FY13

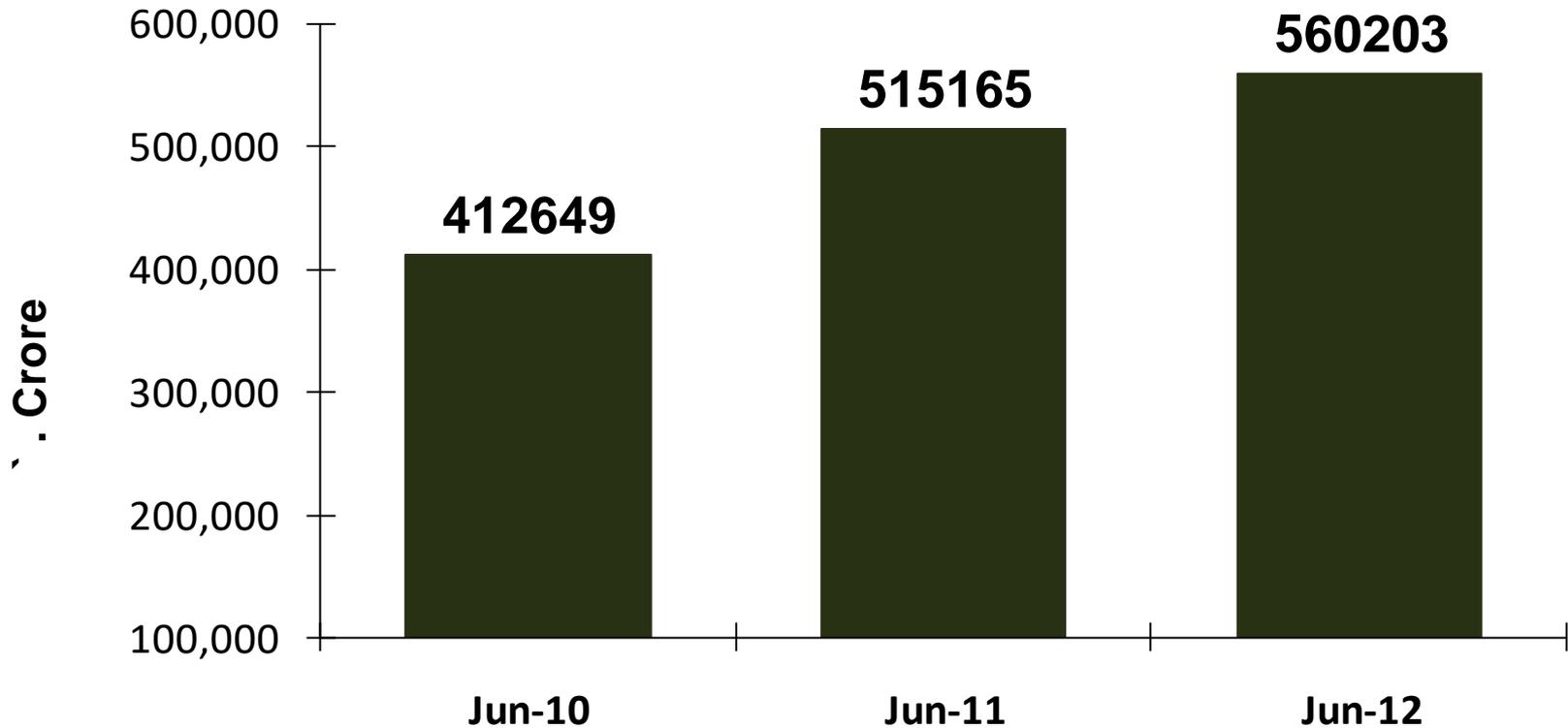
Major Highlights

- **Total Business at ` 560203 crore**
- **Total Deposits at ` 334619 crore**
- **Advances (net) at ` 225584 crore**
- **Net Profit at ` 775 crore**
- **NIM at 2.40%**
- **Strong Capital Adequacy Ratio at 13.22%**
- **Tier I Capital Ratio at 10.06%**
- **Cash Recovery at ` 594 crore**
- **332 New Branches and 598 ATMs Y-o-Y**



TOTAL BUSINESS

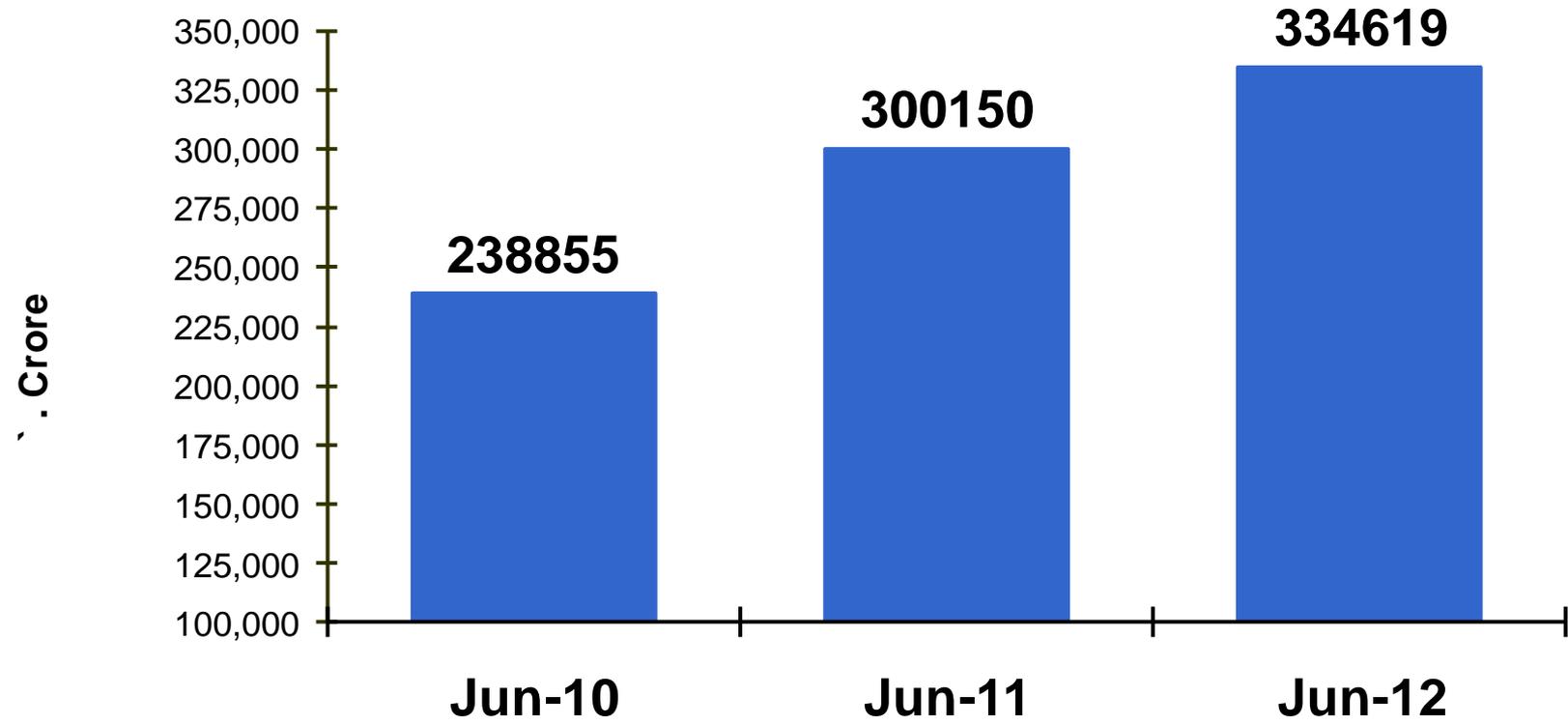
3 Yr CAGR at 17%





AGGREGATE DEPOSITS

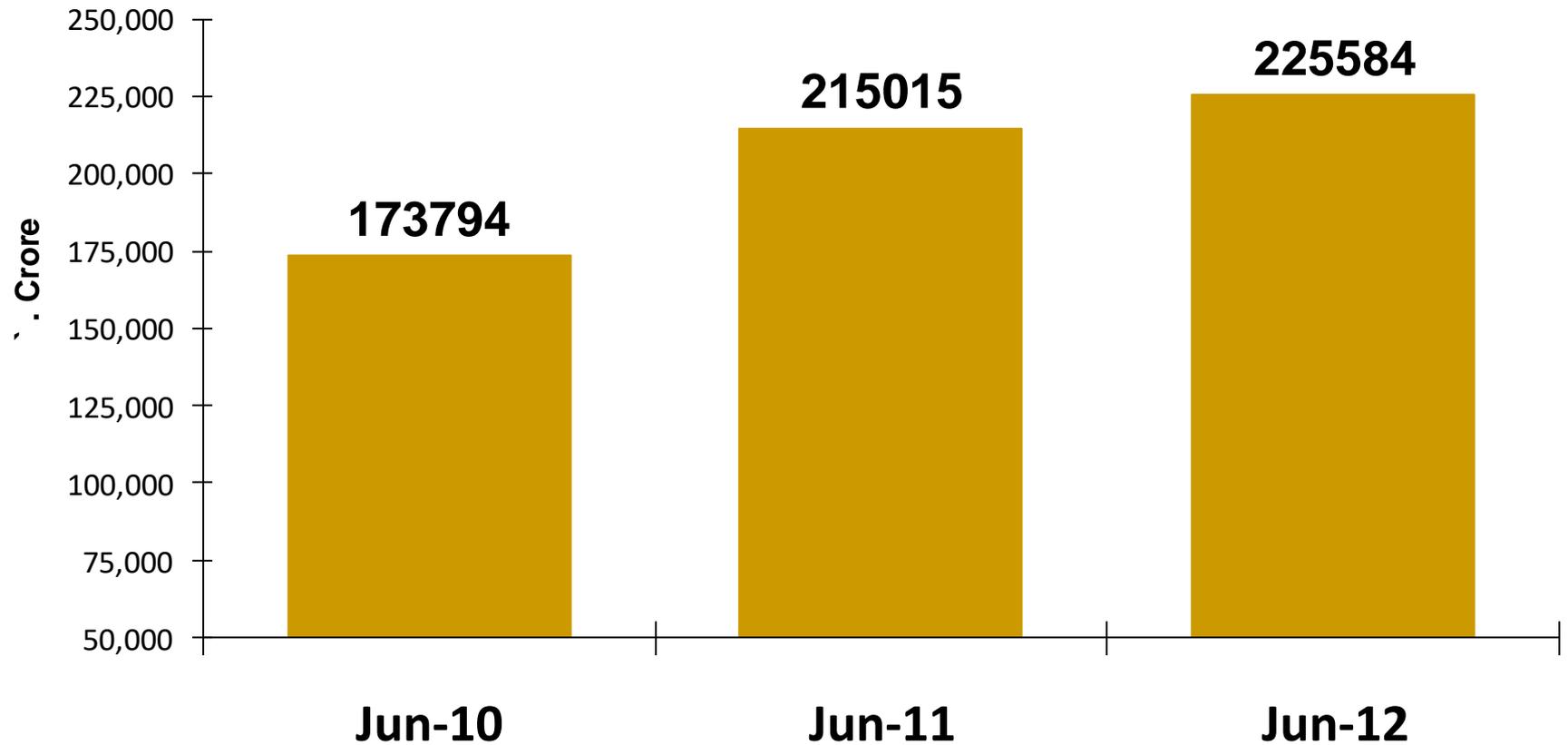
3 Yr CAGR at 18%





NET ADVANCES

3 Yr CAGR at 14%





INCOME, EXPENDITURE AND PROFIT

Amt. in ` Crore

	Q1		
	FY12	FY13	Y-o-Y Incr (%)
Interest Income	7157	8473	18.4
Interest Expenditure	5388	6629	23.1
Net Interest Income	1769	1844	4.2
Non-Interest Income	551	693	25.7
Total Income	7708	9165	18.9
Total Expenditure	6437	7772	20.7
Operating Expenses	1050	1142	8.8
Employee Cost	668	743	11.3
Operating Profit	1270	1394	9.7
Net Profit	726	775	6.8

Operating Expenses under Control



PROVISIONS

Amt. in ` Crore

	Q1	
	FY12	FY13
Provisions for NPA	285	477
Standard Assets	50	65
Income Tax	200	200
Provision/Write-back of Depreciation of Investments	9	(205)
Other Provisions	0	82
Total Provisions	544	619



OTHER INCOME

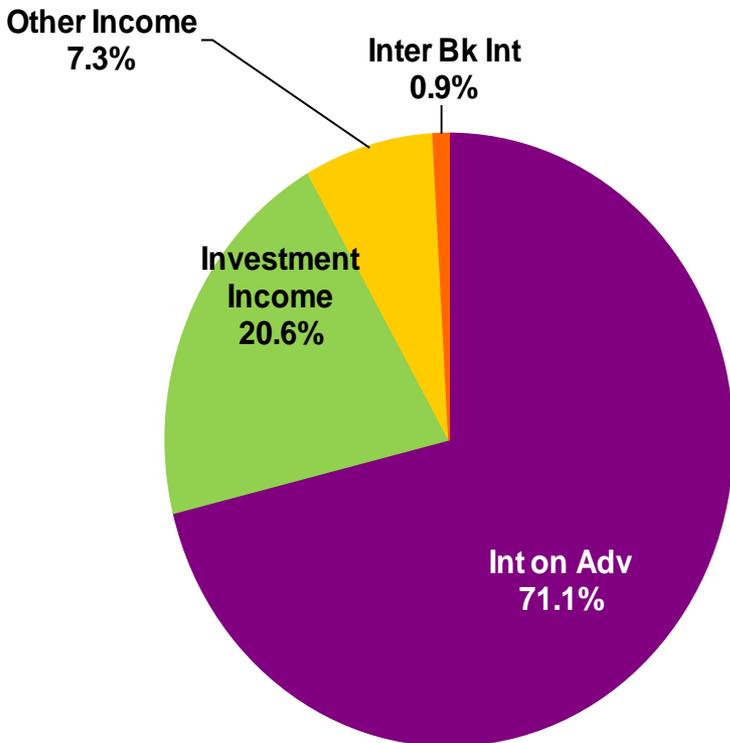
Amt. in ` Crore

	Q1	
	FY12	FY13
Commission & Exchange	173.86	195.34
Profit from Exchange Transaction	96.00	129.88
Trading Profit	-76.97	98.83
Dividend Income	62.47	6.71
Recovery in w/off A/cs	61.70	46.81
Other Misc. Income	233.96	215.04
Total Other Income	551.02	692.61

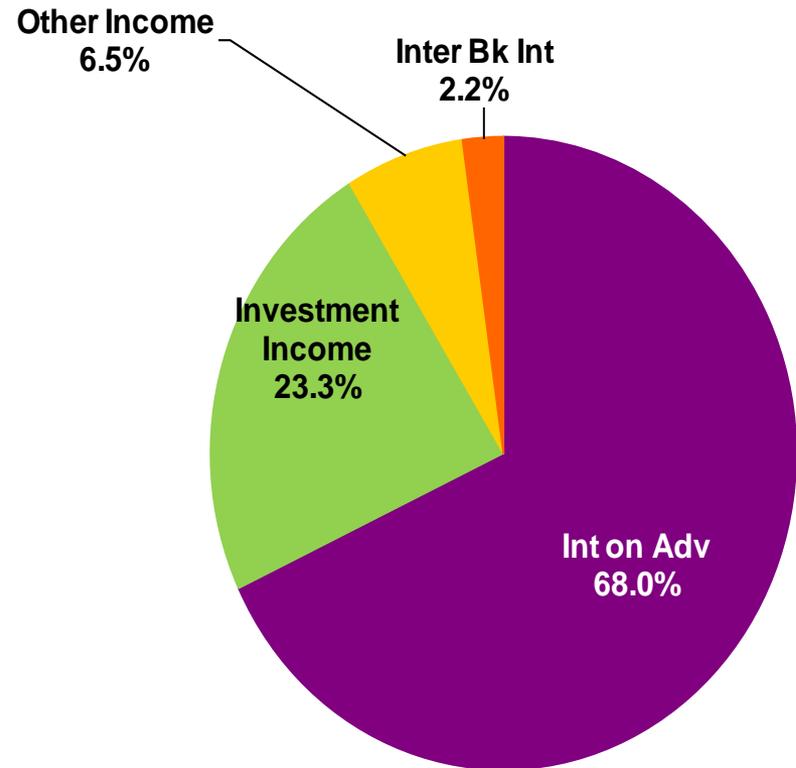


MAJOR COMPONENTS OF INCOME

JUNE 2011



JUNE 2012





EARNINGS PROFILE

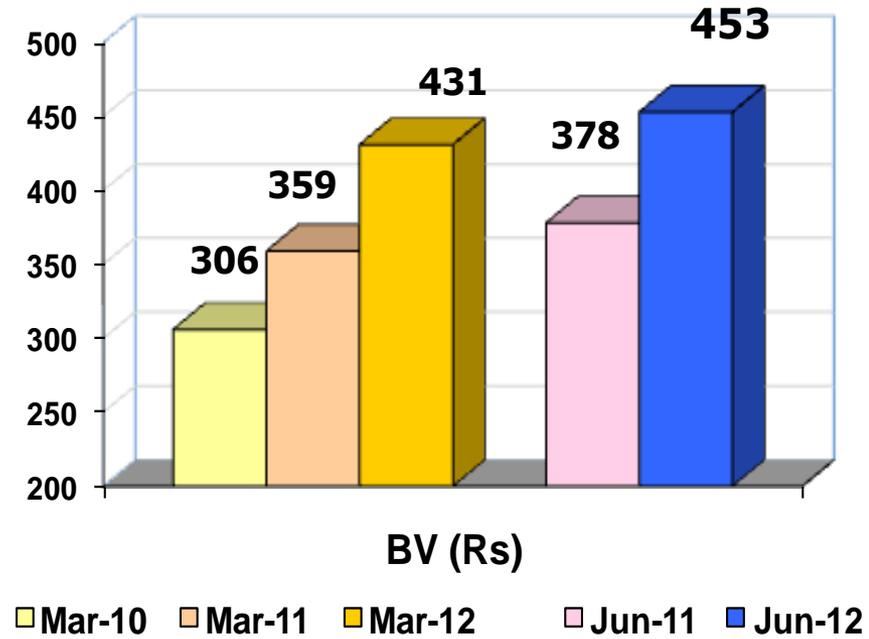
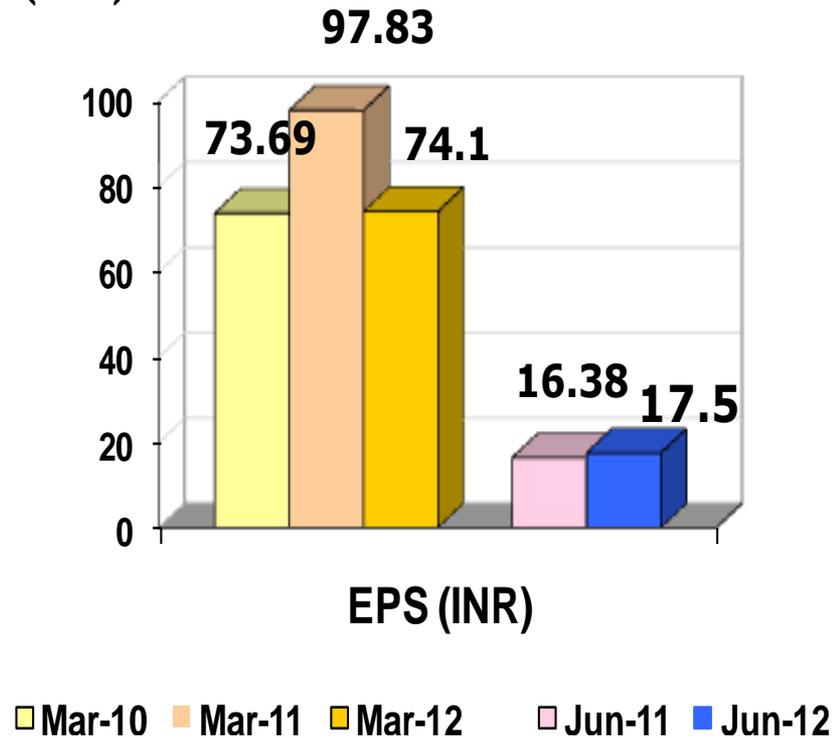
	Q1	
	FY12	FY13
NIM	2.39	2.40
ROAA	0.88	0.83
EPS (´)	16.38	17.50
Book Value	378.08	452.75
ROE	15.87	15.84
Cost-Income Ratio	45.24	45.04

NIM at 2.40%



EARNINGS

(In `)



Increase in Book Value on Enlarged Capital



TREND IN COST AND YIELD (%)

In Percent

	Jun'11	Sep'11	Dec'11	Mar'12	Jun'12
Cost of Deposits	7.05	7.13	7.27	7.35	7.89
Cost of Funds	6.49	6.55	6.59	6.72	7.12
Yield on Advances	10.50	10.72	10.85	10.93	11.12
Yield on Funds	8.62	8.76	8.79	8.94	9.10
Yield on Investments	7.86	7.89	7.93	7.96	8.10



BUSINESS PROFILE

Amt. in ` Crore

	Jun'11	Jun'12	Y-o-Y Growth (%)
Global Business	515165	560203	9.0
Global Deposits	300150	334619	11.5
Global Advances (Net)	215015	225584	5.0
CD Ratio (%)	71.64	67.41	-



COMPOSITION OF DEPOSITS

Amt. in ` Crore

	Jun'11	Jun'12	Y-o-Y Growth (%)
Savings Deposits	60912	66504	9.2
CASA Deposits	76105	77902	2.4
CASA Ratio	26.28	24.07	--
Term Deposits	224045	256717	14.6



PRIORITY CREDIT SEGMENTS

Priority Sector Credit

- Outstanding Priority Sector Credit reached `65249 crore in June 2012 covering 41.69 lakh borrowers
- Agricultural credit reached ` 31367 crore consisting 33.92 lakh farmers
- During the first quarter an amount of `6949 crore has been disbursed under agriculture
- Credit outstanding under Kisan Credit Cards (KCC) stood at `4928 crore consisting of 5.77 lakh accounts.
- The Bank has launched new technology enabled Kisan Credit Card with NPCI-Rupay logo for the farmers.
- Advances to weaker sections stood at ` 21587 crore
- Advances to specified minorities stood at ` 12875 crore



RETAIL AND MSME CREDIT SEGMENTS

Retail & MSME Credit

- Educational loan outstanding stood at ` 4000 crore covering 2.07 lakh students
- The Bank has formulated a new Education Loan Scheme for Vocational Education and Training Courses.
- The Bank's outstanding retail lending portfolio reached `22848 crore.
- Credit to Housing reached ` 13747 crore
- Credit to Micro, Small and Medium Enterprises (MSME) stood at `32048 crore.
- During the quarter, 58 Self Employment Institutes trained 10920 candidates in 342 batches taking the total tally of trained candidates to 4.47 lakh. The share of women and SC/ST beneficiaries stood at 72% and 31% respectively.



FINANCIAL INCLUSION

Holistic
Approach
to
Financial
Inclusion

- The Bank has covered 1618 allotted villages in 23 states, under Brick and Mortar Branch Model (206 villages) and Business Correspondent model (1412 villages)
- Customer Service Providers (CSPs) appointed by Corporate BCs (M/s i25 Rural Mobile Commerce Services and M/s Bartronics India limited) in 1426 allotted villages.
- Opened 179 Ultra Small Branches in FI villages during the first quarter taking the total USBs to 209.
- Opened 3.19 lakh No-frill Accounts, during Q1 FY13, taking the tally of such accounts to 47.92 lakh with a deposit level of `844 crores.
- Issued 2.49 lakh Smart Cards (28000 transactions amounting to `1.83 crore recorded during the first quarter).
- The Bank has so far issued 4.44 lakh General Credit Cards (GCCs), amounting to `783 crore.



FINANCIAL INCLUSION

Holistic
Approach
to
Financial
Inclusion

- Formed 3.72 lakh Self Help Groups as at June 2012, with credit linking of 3.65 lakh SHGs
- Credit outstanding under 86276 SHGs accounts amounted to `1330 crore.
- Disbursed credit of `111.36 crore in 5580 SHGs during the first quarter
- `1439 crore credit provided to 6.30 lakh no-frill account holders under various credit products.
- Covered 2562 SHG members under Micro Insurance Policy during the quarter
- Provided 10 additional Canara Gramin Vikas Vahini Vehicles taking the total number of such vehicles to 45 in 45 districts.
- 19 micro-finance branches have contributed a total business of `150crore.
- 167 brick and mortar branches opened in FI villages have garnered a business of `556 crore through 4.8 lakh accounts, with per branch business of `3.33 crore.



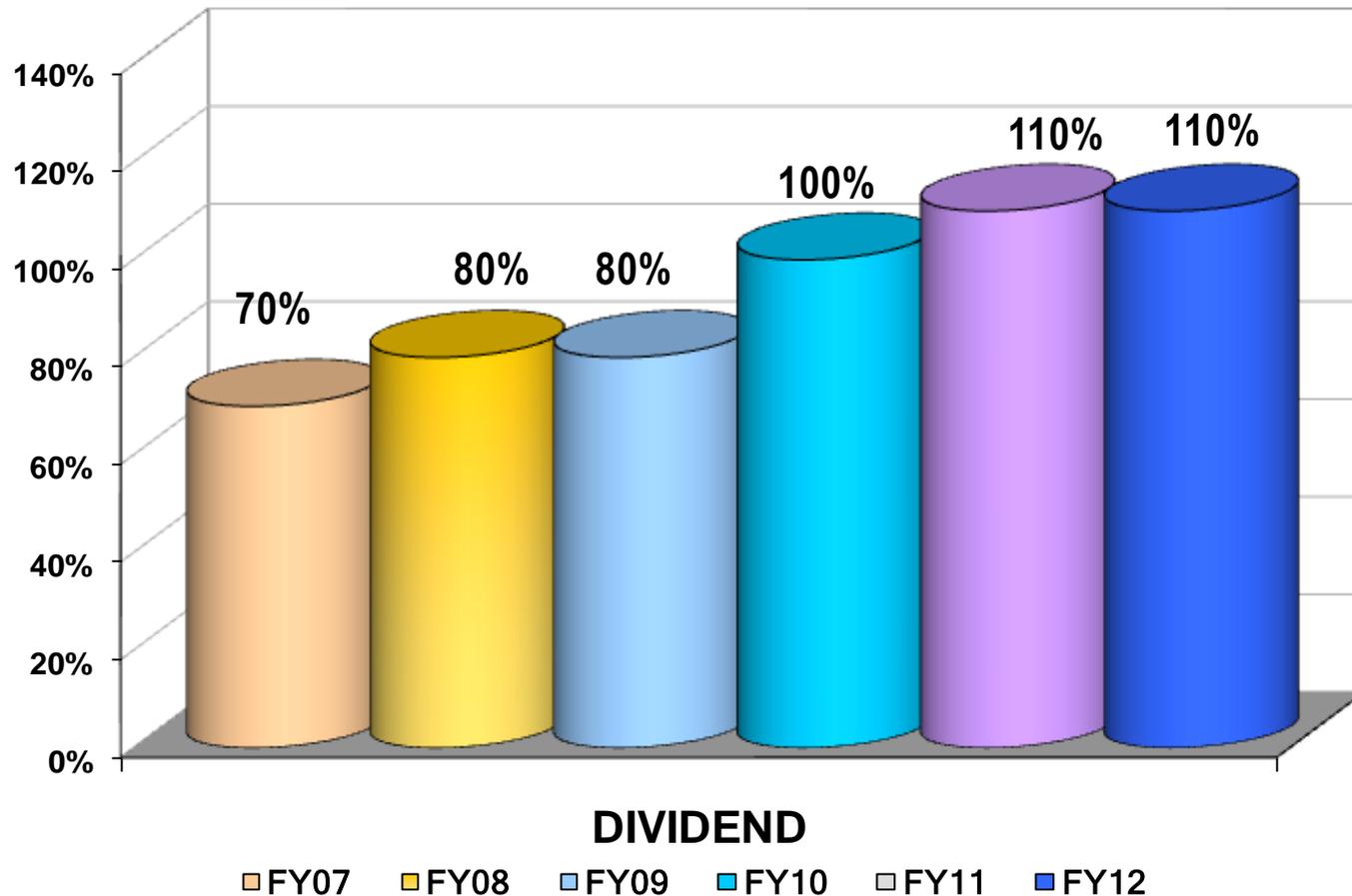
FINANCIAL INCLUSION

Holistic Approach to Financial Inclusion

- **Electronic Benefit Transfer (EBT) for payment of MGNREGA wages and Social Security Pension in Chitradurga in Karnataka (8.38 crore has been released to 52000 social security pensioners)**
- **In Tamil Nadu, 75000 beneficiaries have been covered out of 80000 beneficiaries allotted to the Bank under Social Security Pension**
- **The Bank is participating in the pilot project on direct credit of subsidy for LPG consumers in Mysore district, Karnataka in association with Oil Marketing Companies.**
- **The Bank is also participating in the pilot project on Inter-operability of BC transaction in Mewat district in Haryana State. The pilot project has been successfully tested.**
- **Under the Canara Financial Advisory Trust, the Bank is managing 26 Financial Literacy and Credit Counseling Centres (FLCCs) in the lead districts.**
- **Installed 19 Biometric ATMs for easy usage by the rural customers.**
- **All 3 sponsored RRBS of the Bank covered 967 allotted villages by opening 30 branches, 189 USBs and 744 customer service providers.**



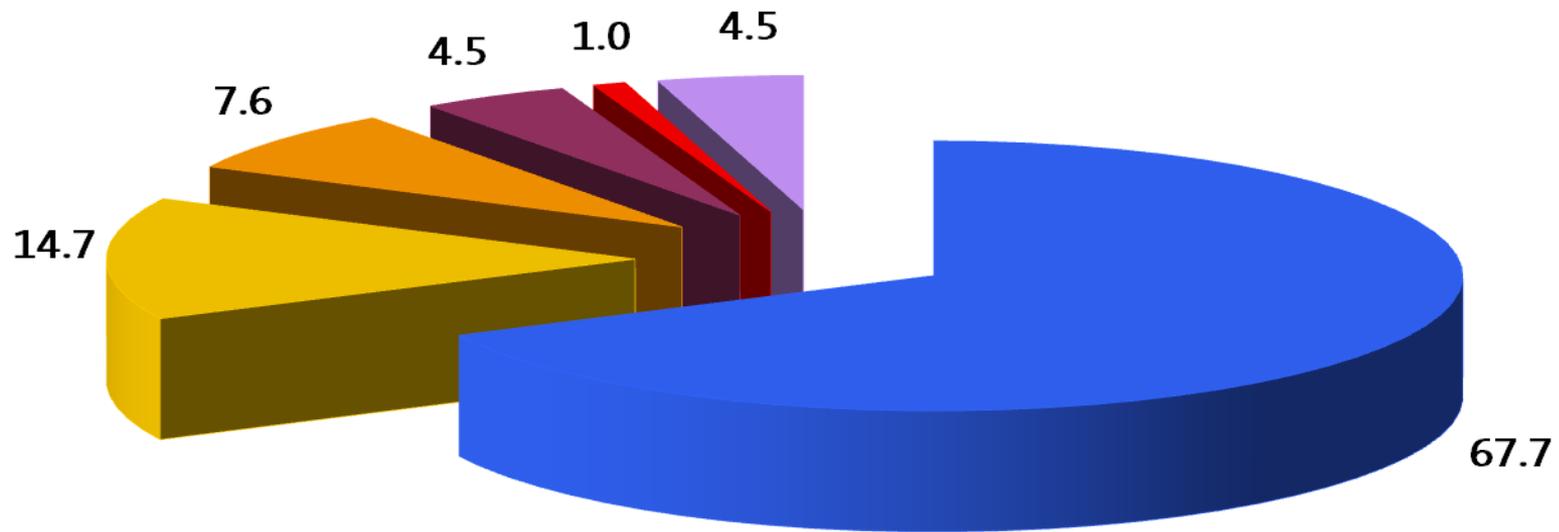
RETURNS FOR THE SHAREHOLDERS





SHAREHOLDING PATTERN

As on June 30, 2012



■ Govt of India ■ FII ■ Insurance Companies ■ Resident Individuals ■ Banks ■ Others



CAPITAL ADEQUACY

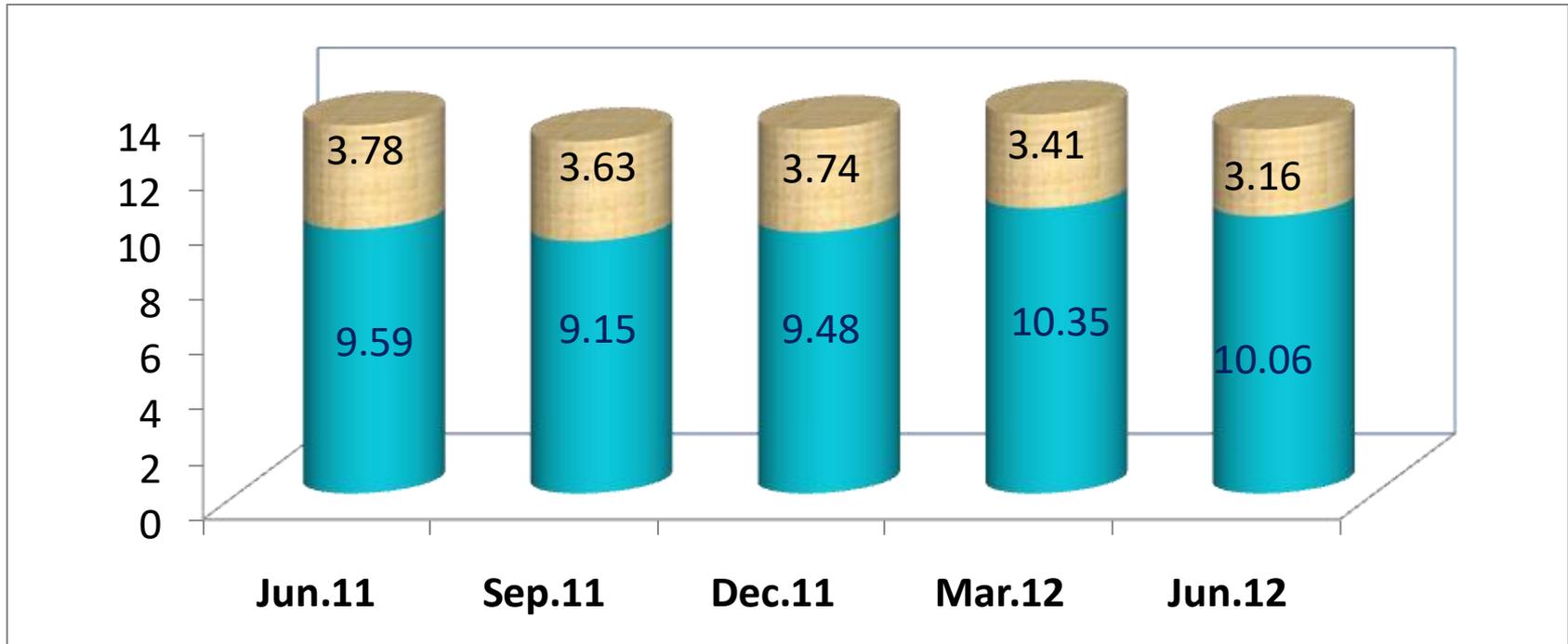
**Strong
Capital
Adequacy
Ratio**

- **CRAR of 13.22% at June 2012**
- **Tier I ratio at 10.06%**
- **Tier II ratio at 3.16%**
- **Govt. holding at 67.72%**
- **Paid-up Capital at `443 crore**

Strong Capital Adequacy, with sufficient headroom for raising further capital



CAPITAL ADEQUACY - BASEL II



Total CRAR %

13.37%	12.78%	13.22%	13.76%	13.22%
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PRODUCTIVITY RATIOS

	June' 11	June'12
Business Per Employee (` Crore)	12.53	14.00
Business Per Branch (` Crore)	157.21	155.22
Gross Profit Per Employee (` lakh)	12.39	14.17
Net Profit per Employee (` lakh)	7.08	7.88



INVESTMENTS

Amt. in ` Crore

	June' 11	June'12
Net Investments (Domestic)	86020	111175
Held to Maturity	60054	74557
Available for Sale	25324	36027
Held for Trading	642	592
SLR Portfolio to NDTL (%)	24.79	31.24



DURATION OF INVESTMENT PORTFOLIO

**Duration of AFS
book and Total
Investment book**

	Jun'11	Jun'12
Duration of AFS Book	2.80 yrs	3.18 yrs
Duration of HTM Book	5.54 yrs	5.52 yrs
Duration of Total Investment Book	4.87 yrs	4.81 yrs

**Duration of AFS
book and Total
Investment book**

	Jun'11	Jun'12
Modified duration of AFS Book	2.67 yrs	3.03 yrs
Modified duration of Total Investment Book	4.66 yrs	4.61 yrs



ASSET QUALITY

Amt. in ` Crore

	June'11	Sep'11	Dec'11	Mar'12	June'12
Gross NPA (` Crore)	3642	3793	3999	4032	4497
Gross NPA Ratio (%)	1.69	1.73	1.81	1.73	1.98
Net NPA (` Crore)	2854	3117	3265	3386	3756
Net NPA Ratio (%)	1.33	1.43	1.49	1.46	1.66
Cash Recovery (` Crore)	750	1558	2346	3295	594

Cash Recovery of `594 crore during Q1FY13



MOVEMENT OF NPA

Amt. in ` Crore

	June'11	June'12
Opening Balance	3137	4032
Fresh Slippages (+)	1373	1497
Upgradation (-)	224	325
Cash Recovery (-)	353	332
Write-off (-)	292	376
Closing Balance	3642	4497



SLIPPAGE - SECTORWISE : Q1:JUN'12

Amt. in ` Crore

SECTOR	30.06.2011 (Q1 FY12)	FY 2011-12	30/06/2012 (Q1 FY13)	% of Slippage
Micro & Small Enterprises	383.70	1009.53	432.25	28.87
Agriculture	343.43	675.26	358.64	23.95
Other Priority Sector	292.53	284.29	272.09	18.17
Total Priority Sector	1019.66	1969.08	1062.98	70.99
Medium Industries	52.22	149.61	93.12	6.22
Large Industries	113.04	1239.32	158.01	10.55
Other Non-Priority Sector	177.85	1193.11	175.16	11.70
Total Non-Priority Sector	343.11	2582.04	426.29	28.47
Total (Domestic)	1362.77	4551.12	1489.27	99.46
Overseas	10.69	38.72	8.03	0.54
Total (Global)	1373.46	4589.84	1497.30	100.00
OUT OF THE ABOVE:				
EDUCATION LOAN	17.20	133.40	89.68	5.99
HOUSING LOAN	12.79	86.92	87.97	5.88



SECTORAL NPA

Amt. in ` Crore

	Jun'11	Jun'12
Micro & Small Enterprises	1149	1105
Agriculture	835	935
Other Priority Segments	498	432
Medium Enterprises	182	248
Large Industries	583	1090
Non-Priority Segments	395	687
Total	3642	4497



COMPOSITION GROSS NPA

Amt. in ` Crore

	Jun'11	Jun'12
Substandard Assets	2053 (56.3%)	3038 (67.56%)
Doubtful Assets	1563 (42.9%)	1407 (31.3%)
Loss Assets	26 (0.8%)	52 (1.14%)
Total NPA	3642	4497

Figures in brackets denote percentage to total



AMOUNT RESTRUCTURED DURING Q1 FY13

Amt. in ` Crore

	No. of Accounts	Amount
Agriculture	76	10.50
MSME	26	9.50
Housing	34	1.59
Large Advances	19	1527.09
Others	62	4461.91
Total	217	6010.59



OUTSTANDING RESTRUCTURED ADVANCES AS AT JUNE 2012

		Amt. in ` Crore
	No. of Accounts	Amount
Agriculture	11603	232.55
MSME	15209	351.78
Housing	7124	273.04
Large Advances	373	6150.41
Others	2818	7048.14
Total	37127	14055.92



EXPANDING THE REACH

	Jun'11	Jun'12	Y-o-Y Incr
Branch Network	3277	3609	332
ATM Strength	2509	3107	598
Debit Card Base (In Lakh)	61.31	73.77	12.46

**New
Branches
and ATMs
Opened
During the
Year**

- **Addition of 332 branches and 598 ATMs Y-o-Y**



EXPANDED CLIENTELE BASE

(In Lakhs)

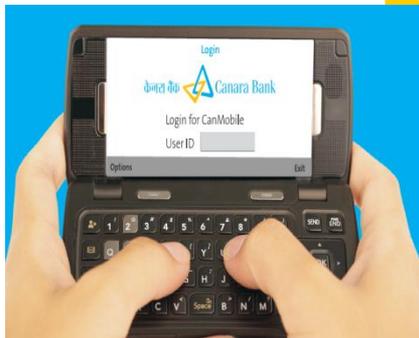
	Jun'11	Jun'12	Y-o-Y Increase
Clientele Base	392.5	430.1	37.6
No. of Deposit A/Cs	347.7	383.5	35.8
No. of Borrowal A/Cs	44.8	46.6	1.8

**4.3
Crore
Strong
Clientele
Base**

38 lakhs Clientele added during the year



NEW INFOTECH INITIATIVES



- **Public Grievances Redressal System for online registration of grievances**
- **Online Loan application and status tracking system for Retail, Education and MSME**
- **400 Machines for generation of counterfoils for cash deposits transactions rolled out in 400 branches in 4 Metros**
- **Alert messages for HNIs customers in CBS system for better customer service**
- **Government e-Payment Gateway (GePG) for automated payment mechanism through digitally signed messages**
- **Internet web portal for education loan subsidy**
- **Facility of Inter Bank Payments through IMPS (Inter Bank Mobile Payment Services)**
- **Facility for merchant payment through IMPS**
- **Introduced common USSD platform through NPCI for accessing Canmobile services**



GOALS FOR FY13

FUTURE PLANS

- Thrust on Retail Business, especially retail deposits and retail advances.
- To open 325 branches and take ATM strength to 4000.
- Thrust on technology and business process reengineering to enhance business.
- The Project on Enterprise-wide Data Warehousing and Business Analytics in progress.
- Expanding global footprints, the Bank plans to open branches/ offices in Johannesburg, Qatar, Frankfurt, New York and Tokyo.



THANK YOU